

Bay East Association of REALTORS®

August 2004 Housing Statistics – SFR

Average Sales Price

Month	San Lndr.	San Lrnzo	Castro Vly	Hayward	Union City	Newark	Fremont	Pleasanton	Livermore	Dublin
Jun-04	\$486,796	\$459,521	\$582,921	\$479,408	\$608,111	\$526,998	\$680,110	\$916,440	\$604,327	\$670,771
Jul-04	\$469,113	\$439,956	\$613,667	\$478,892	\$574,798	\$516,461	\$653,357	\$862,715	\$598,001	\$650,782
Aug-04	\$494,066	\$482,640	\$573,316	\$505,103	\$639,690	\$547,656	\$658,422	\$888,118	\$623,174	\$695,414
Aug-03	\$416,265	\$406,395	\$518,698	\$430,732	\$518,373	\$471,669	\$585,773	\$800,293	\$512,793	\$566,675
Aug-02	\$393,740	\$367,454	\$474,469	\$395,224	\$495,208	\$556,627	\$718,641	\$479,236	\$413,717	\$512,425
YTD-04	\$474,182	\$445,513	\$607,504	\$482,104	\$584,901	\$519,565	\$650,084	\$564,926	\$599,433	\$659,990
YTD-03	\$409,457	\$376,223	\$509,557	\$416,543	\$503,540	\$455,452	\$553,466	\$697,936	\$496,690	\$546,926
YTD-02	\$367,980	\$348,807	\$472,431	\$380,980	\$471,935	\$427,708	\$540,804	\$649,077	\$463,011	\$506,569

Median Sales Price

Month	San Lndr.	San Lrnzo	Castro Vly	Hayward	Union City	Newark	Fremont	Pleasanton	Livermore	Dublin
Jun-04	470000	450500	542000	450000	581500	505000	599000	725000	540000	690000
Jul-04	465000	460000	587750	476500	569000	522500	606000	717000	560000	652500
Aug-04	475000	480000	550000	468500	559000	534000	588000	720000	559950	677500
Aug-03	\$399,000	\$395,000	\$490,000	\$391,000	\$487,000	\$429,900	\$515,000	\$610,000	\$449,000	\$579,950
Aug-02	\$372,000	\$365,950	\$485,000	\$375,000	\$485,000	\$419,000	\$480,000	\$587,000	\$434,950	\$465,000
YTD-04	\$455,000	\$440,000	\$560,000	\$449,000	\$550,000	\$500,000	\$580,000	715000	535000	646500
YTD-03	\$390,000	\$375,000	\$479,000	\$387,000	\$475,000	\$429,900	\$488,000	\$577,000	\$439,950	\$525,000
YTD-02	\$350,000	\$345,000	\$450,000	\$355,000	\$445,000	\$415,000	\$472,000	\$546,000	\$409,000	\$495,000

Units Sold

Month	San Lndr.	San Lrnzo	Castro Vly	Hayward	Union City	Newark	Fremont	Pleasanton	Livermore	Dublin
Jun-04	67	24	65	110	58	44	223	109	154	55
Jul-04	80	33	66	114	43	40	193	87	123	48
Aug-04	95	39	50	126	55	40	219	87	121	48
Aug-03	93	30	79	105	47	40	202	109	153	39
Aug-02	64	24	52	95	44	28	152	71	105	20
YTD-04	613	238	446	945	391	301	1,541	699	956	344
YTD-03	573	203	458	814	331	256	1,384	731	954	330
YTD-02	571	195	474	773	356	277	1,432	752	986	262