## 8. Converting the percentiles under the normal curve back to original scores (Part 2)

I found some GMAT (graduate management admissions test) information on the internet:
-GMAT is scaled from 200 to 800 on a "bell shaped curve" (normal)
-Median GMAT is 500
-99th percentile is 750
Two questions:
(a) What's the standard deviation for the GMAT?
(b) You scored a 660, what's your percentile? (you need the answer for part a to complete part b)
(a) The 99th percentile corresponds to a $\mathrm{Z}=+2.33$ or there are 2.33 standard (deviation) units between a $\mathrm{Z}=0$ (score 500 , the median or mean) and a $\mathrm{Z}=+2.33$ (score 750)

Divide the 250 point difference by 2.33 and you get $\sigma=107.296$ points
Drawing a picture might help you to see how that works.
(b) To find your percentile, it's easy now

$$
Z=\frac{660-500}{107.3}=+1.49
$$

A $Z=1.49$ is around the $93^{r d}$ percentile, congratulations, that score will get you consideration at the best MBA programs in the US.

## 9. When is a Z score Large?

In some situations a Z-score can be used to identify outliers (extreme observations). It depends.
greater than +1.65 or less than -1.65 is large to some people (identifies the top and bottom $5 \%$ )
greater than +1.96 or less than -1.96 (identifies the top and bottom $2.5 \%$, commonly used in research)
greater than +2.33 or less than -2.33 (identifies the top and bottom 1\%)
greater than +2.58 or less than -2.58 (national merit scholarship winners on the SAT)
greater than +3 or less than -3 (a 1600 on the SAT is a $\mathrm{Z}=+3.0$ a 400 on the SAT is a $\mathrm{Z}=-3.0$ )
greater than +6 or less than -6 (basketball player Shaquille O'Neal has a $\mathrm{Z}=+6.0$ or "six sigma")
The table in your textbook stops at +3.90 and -3.90 , effectively saying once $Z$ scores get past this size, you are looking at an extreme observation.

## 10. Assessing Normality

A. Use some common sense: if the normal curve implies nonsense results (for example, that people have negative incomes, or that some women have a negative number of children), the normal curve doesn't apply and using the normal curve will give the wrong answer.

Example: The average age at death for an American solider during Operation Iraqi Freedom (through September $7^{\text {th }}, 2004$ ) is approximately 26.4 years with a standard deviation of 7.1 years. Given this information, can you calculate the age of a soldier at the $5^{\text {th }}$ percentile? How about the $90^{\text {th }}$ percentile?

Can't do it, it's not normal. The $5^{\text {th }}$ percentile has a $\mathrm{Z}=-1.65$. That would translate into 11.7 years BELOW the average or 14.7 years.
B. Construct a histogram: if the data look like a normal curve, the normal curve probably applies; otherwise, it does not.

Here's the Operation Iraqi Freedom data, it’s strongly (left/right? negatively/positively?) skewed:

normal drawn on it:


Example: A sample of 1,000 American men. A histogram with a

It's not perfectly normal, but very close, certainly much closer than the Operation Iraqi Freedom ages. You can check some statistics if they are available:

|  | Percentiles | Smallest |  |  |
| :---: | :---: | :---: | :---: | :---: |
| 1\% | 61.09424 | 59.50402 |  |  |
| 5\% | 63.11546 | 60.32792 |  |  |
| 10\% | 64.39524 | 60.73294 | Obs | 1000 |
| 25\% | 66.69721 | 60.81042 | Sum of Wgt. | 1000 |
| 50\% | 69.181 |  | Mean | 69.09834 |
|  |  | Largest | Std. Dev. | 3.5 |
| 75\% | 71.50625 | 78.18031 |  |  |
| 90\% | 73.54923 | 79.31596 | Variance | 12.25 |
| 95\% | 74.85286 | 80.08887 | Skewness | -. 008467 |
| 99\% | 76.89695 | 80.5591 | Kurtosis | 2.781324 |

The median and the mean are nearly equal. (Note: Skewness is nearly 0 , with a Kurtosis (peakedness) of about 3, you don't need to know these, they are advanced topics, but they can help you determine normality)

Compare it with Iraqi Freedom
Age

|  | Percentiles | Smallest |  |  |
| :---: | :---: | :---: | :---: | :---: |
| 1\% | 18 | 18 |  |  |
| 5\% | 19 | 18 |  |  |
| 10\% | 20 | 18 | Obs | 999 |
| 25\% | 21 | 18 | Sum of Wgt. | 999 |
| 50\% | 24 |  | Mean | 26.38238 |
|  |  | Largest | Std. Dev. | 7.066952 |
| 75\% | 30 | 52 |  |  |
| 90\% | 37 | 54 | Variance | 49.94181 |
| 95\% | 41 | 55 | Skewness | 1.303998 |
| 99\% | 50 | 59 | Kurtosis | 4.452734 |

C. Do the data fall in a 68-95-99.7\% pattern? If yes, normality is probably being met.

We could a check on the men, I'll round their heights to half inches:

| heightround | Freq. | Percent |
| ---: | ---: | ---: | Cum.


| 71 | 58 | 5.80 | 73.10 |
| ---: | ---: | ---: | ---: |
| 71.5 | 41 | 4.10 | 77.20 |
| 72 | 42 | 4.20 | 81.40 |
| 72.5 | 39 | 3.90 | 85.30 |
| 73 | 27 | 2.70 | 88.00 |
| 73.5 | 32 | 3.20 | 91.20 |
| 74 | 18 | 1.80 | 93.00 |
| 74.5 | 16 | 1.60 | 94.60 |
| 75 | 16 | 1.60 | 96.20 |
| 75.5 | 12 | 1.20 | 97.40 |
| 76 | 6 | 0.60 | 98.00 |
| 76.5 | 9 | 0.90 | 98.90 |
| 77 | 2 | 0.20 | 99.10 |
| 77.5 | 4 | 0.40 | 99.50 |
| 78 | 2 | 0.20 | 99.70 |
| 79.5 | 1 | 0.10 | 99.80 |
| 80 | 1 | 0.10 | 99.90 |
| 80.5 | 1 | 0.10 | 100.00 |



## D. NEVER ASSUME THAT A VARIABLE IS NORMAL.

Recall this example
Example: The average age at death for an American solider during Operation Iraqi Freedom (through September $7^{\text {th }}$, 2004) is approximately 26.4 years with a standard deviation of 7.1 years. Given this information, can you calculate the age of a soldier at the $5^{\text {th }}$ percentile? How about the $90^{\text {th }}$ percentile?

Just because you have a mean and standard deviation does not allow you to automatically assume a variable is normal.

Either you will be told it's normal or you will be given enough information (like a histogram) to safely assume it's normal.

